

Southern Georgian Bay Association of REALTORS® - EASTERN REGION
Market Summary 2016 vs 2015

<u>Summary - ALL Property Types</u>	<u>AUGUST 2016 YTD</u>	<u>AUGUST 2015 YTD</u>	<u>%+/-</u>
Listings (Units)	1,976	1,924	2.7%
Expired Listings (Units)	424	502	-15.5%
Sales (Units)	1,095	767	42.8%
Sales (\$)	\$310,079,623	\$215,777,943	43.7%
Sales \$1 to \$199,999 (Units)	375	315	19.0%
Sales \$200K to \$349,999 (Units)	461	299	54.2%
Sales \$350K to \$499,999 (Units)	149	84	77.4%
Sales \$500K to \$799,999 (Units)	85	49	73.5%
Sales \$800K to \$999,999 (Units)	14	6	133.3%
Sales \$1.0 Million - \$1,999,999 (Units)	11	9	22.2%
Sales \$2.0 Million - \$2,999,999 (Units)	0	0	
Sales \$3.0 Million + (Units)	1	3	-66.7%
**Residential (single-family) Activity By Area	<u>AUGUST 2016 YTD</u>	<u>AUGUST 2015 YTD</u>	<u>%+/-</u>
<i>(**does not include cottage/rec properties or condominiums)</i>			
Georgian Bay (Units)	7	7	0.0%
12 Month Average Price	\$276,222	\$450,900	-38.7%
Midland (Units)	243	159	52.8%
12 Month Average Price	\$242,644	\$234,116	3.6%
Oro-Medonte (Units)	9	5	80.0%
12 Month Average Price	\$417,453	\$415,211	0.5%
Penetanguishene (Units)	124	80	55.0%
12 Month Average Price	\$268,619	\$233,136	15.2%
Severn Township (Units)	6	8	-25.0%
12 Month Average Price	\$430,223	\$419,846	2.5%
Tay Township (Units)	145	128	13.3%
12 Month Average Price	\$260,745	\$227,181	14.8%
Tiny Township (Units)	228	157	45.2%
12 Month Average Price	\$356,104	\$332,668	7.0%

NOTE: These statistics are compiled using data from the MLS® system of the
Southern Georgian Bay Association of REALTORS®

CREA MLS ® DETAILED SHEET BY ENTRY DATE

Name of Board . . . Southern Georgian Bay Association of REALTORS® - EASTERN REGION

For the Month of . . . AUGUST 2016

Province ON

Board Official _____

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
RESIDENTIAL				
Single family-home	\$31,623,138	110	94	145
Single family-other	\$8,489,500	26	31	126
Residential-other	\$11,943,650	25	33	85
Total	\$52,056,288	161	158	356
NON-RESIDENTIAL				
Farm	\$3,560,500	6	6	20
Vacant Land	\$2,882,800	27	24	230
Other(I.C.&I.)	\$820,000	2	7	50
Total	\$7,263,300	35	37	300
GRAND TOTALS	\$59,319,588	196	195	656

Number of Residential Units Sold According To Price Category:

Under 30,000	0	30,000 - 39,999	0	40,000 - 49,999	0	50,000 - 59,999	0
60,000 - 69,999	1	70,000 - 79,999	2	80,000 - 89,999	5	90,000 - 99,999	0
100,000 - 119,999	6	120,000 - 149,999	21	150,000 - 249,999	102	250,000 - 349,999	126
350,000 - 499,999	93	500,000 +	63				

Southern Georgian Bay Association of REALTORS® - EASTERN REGION

MLS ® Statistic Report By Entry Date

[AUGUST 2016]

	2016	2015	2014	%INC/DEC [2015 - 2016]
Total # of Listings [Month]	195	192	198	2%
Total # of Listings YTD	1976	1924	1937	3%
Total # of Expired Listings [Month]	24	42	65	-43%
Total # of Expired Listings YTD	424	502	545	-16%
Total # of Sales [Month]	196	114	101	72%
Total # of Sales YTD	1095	767	661	43%
Total Sales Dollar Volume [Month]	\$59,319,588	\$38,703,663	\$25,712,808	53%
Total Sales Dollar Volume YTD	\$310,079,623	\$215,777,943	\$167,289,476	44%

	2016	2015	2014	TOTAL
Total # of Closed Sales [Month]	184	124	116	424
Total # of Closed Sales YTD	940	711	541	2192
Total Dollar Volume of Closing Sales YTD	\$258,975,129	\$190,479,004	\$135,317,241	\$584,771,374
Total # Sales Pending	68	0	0	68
Total Dollar Volume of Sales Pending	\$0	\$0	\$0	\$0

Number of Active Listings in the MLS ® System At time of Report Creation. (click Number for Current Detailed Report)	1775			
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NUMBER OF UNITS SOLD BY PRICE	2016		2015	
	MONTH	YEAR	MONTH	YEAR
Under 50,000	10	51	5	33
50,000 - 99,999	13	50	5	43
100,000 - 149,999	13	75	7	85
150,000 - 199,999	29	199	28	154
200,000 - 249,999	25	191	17	149
250,000 - 299,999	40	177	14	97
300,000 - 349,999	17	93	13	53
350,000 - 399,999	12	79	4	42
400,000 - 499,999	10	70	8	42
500,000 - 599,999	11	44	3	23
600,000 - 699,999	3	21	2	16
700,000 - 799,999	3	20	2	10
800,000 - 899,999	3	8	1	3
900,000 - 999,999	3	6	0	3
1,000,000 - 1,499,999	4	10	1	6
1,500,000 - 1,749,999	0	1	1	3
1,750,000 - 1,999,999	0	0	2	2
2,000,000 - 2,499,999	0	0	0	0
2,500,000 - 2,999,999	0	0	0	0
3,000,000 +	0	0	1	3

Southern Georgian Bay Association of REALTORS® Real Estate Board

MLS® Statistic Report By Entry Date

Residential(single family) Activity by Area

[AUGUST 2016]

Area	2016								2015								
	Listings		Sales		Sales/Listings Ratio		Average Sale Price		Listings		Sales		Sales/Listings Ratio		Average Sale Price		
	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	
CL	30	215	17	149	57%	69%	\$620,782	\$464,436	22	199	17	104	77%	52%	\$382,088	\$359,348	
CO	39	352	45	275	115%	78%	\$446,631	\$417,399	43	372	29	240	67%	65%	\$357,524	\$366,537	
ES	1	9	1	7	100%	78%	\$325,000	\$400,838	1	3	0	4	0%	133%	\$	\$325,571	
GB	3	30	2	7	67%	23%	\$367,000	\$276,222	1	20	0	7	0%	35%	\$	\$450,900	
GRH	5	90	8	48	160%	53%	\$409,550	\$447,524	6	100	3	40	50%	40%	\$588,333	\$420,356	
MI	28	266	38	243	136%	91%	\$263,808	\$242,644	40	315	20	159	50%	50%	\$242,905	\$234,116	
MM	11	179	26	114	236%	64%	\$369,317	\$329,978	17	208	11	105	65%	50%	\$273,364	\$307,085	
MU	1	14	1	5	100%	36%	\$1,080,000	\$699,167	1	8	0	3	0%	38%	\$	\$420,250	
OB	3	47	5	47	167%	100%	\$556,393	\$418,013	9	75	6	45	67%	60%	\$302,650	\$372,057	
OR	1	14	0	9	0%	64%	\$	\$417,453	3	17	1	5	33%	29%	\$280,000	\$415,211	
PE	10	163	27	124	270%	76%	\$315,560	\$268,619	19	161	8	80	42%	50%	\$239,500	\$233,136	
SE	1	5	2	6	200%	120%	\$477,500	\$430,223	3	15	2	8	67%	53%	\$1,160,000	\$419,846	
SP	8	34	2	14	25%	41%	\$478,250	\$342,560	6	26	5	17	83%	65%	\$322,335	\$303,754	
TA	29	212	21	145	72%	68%	\$340,263	\$260,745	27	217	14	128	52%	59%	\$153,571	\$227,181	
TB	16	236	29	143	181%	61%	\$562,307	\$610,440	33	311	16	133	48%	43%	\$633,944	\$603,538	
TI	34	346	39	228	115%	66%	\$405,439	\$356,104	32	385	27	157	84%	41%	\$373,256	\$332,668	
WB	54	613	65	486	120%	79%	\$365,586	\$330,724	73	701	44	377	60%	54%	\$338,209	\$308,105	
GBW	0	2	0	0	%	0%	\$	\$	0	5	0	0	%	0%	\$	\$390,000	
Total	274	2827	328	2050	120%	73%	\$402,242	\$363,164	336	3138	203	1612	60%	51%	\$353,151	\$335,195	
Average Sales YTD 2016								\$372,377	Average Sales YTD 2015								\$342,886
Month: AUGUST 2016									Month: AUGUST 2015								
YTD: JANUARY 2016 - AUGUST 2016									YTD: JANUARY 2015 - AUGUST 2015								
12 Month: AUGUST 2015 - AUGUST 2016									12 Month: AUGUST 2014 - AUGUST 2015								