

**Southern Georgian Bay Association of REALTORS® - WESTERN REGION  
Market Summary 2017 vs 2016**

<u>Summary - ALL Property Types</u>	<u>AUGUST 2017 YTD</u>	<u>AUGUST 2016 YTD</u>	<u>% +/-</u>
Listings (Units)	2,660	3,022	-12.0%
Expired Listings (Units)	357	680	-47.5%
Sales (Units)	1,752	1,943	-9.8%
Sales (\$)	\$796,346,727	\$717,126,769	11.0%
Sales \$1 to \$199,999 (Units)	254	377	-32.6%
Sales \$200K to \$349,999 (Units)	480	774	-38.0%
Sales \$350K to \$499,999 (Units)	510	444	14.9%
Sales \$500K to \$799,999 (Units)	344	250	37.6%
Sales \$800K to \$999,999 (Units)	73	54	35.2%
Sales \$1.0 Million - \$1,999,999 (Units)	78	34	129.4%
Sales \$2.0 Million - \$2,999,999 (Units)	11	9	22.2%
Sales \$3.0 Million + (Units)	2	1	100.0%

<b>**Residential (single-family) Activity By Area</b>	<u>AUGUST 2017 YTD</u>	<u>AUGUST 2016 YTD</u>	<u>% +/-</u>
<i>(**does not include cottage/rec properties or condominiums)</i>			
Clearview (Units)	112	149	-24.8%
12 Month Average Price	\$554,153	\$464,436	19.3%
Collingwood (Units)	229	275	-16.7%
12 Month Average Price	\$502,994	\$417,399	20.5%
Grey Highlands (Units)	46	48	-4.2%
12 Month Average Price	\$580,400	\$449,112	29.2%
Municipality of Meaford (Units)	91	114	-20.2%
12 Month Average Price	\$404,611	\$329,978	22.6%
The Blue Mountains (Units)	149	140	6.4%
12 Month Average Price	\$786,686	\$613,710	28.2%
Wasaga Beach (Units)	377	486	-22.4%
12 Month Average Price	\$421,309	\$330,724	27.4%

NOTE: These statistics are compiled using data from the MLS® System of the  
Southern Georgian Bay Association of REALTORS®

**CREA MLS ® DETAILED SHEET BY ENTRY DATE**

Name of Board . . . Southern Georgian Bay Association of REALTORS® - WESTERN REGION

For the Month of . . . AUGUST 2017

Province . . . . .ON

Board Official . . . . . \_\_\_\_\_

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
<b>RESIDENTIAL</b>				
Single family-home	\$45,513,777	91	140	260
Single family-other	\$15,516,880	47	95	151
Residential-other	\$9,117,400	18	41	116
<b>Total</b>	<b>\$70,148,057</b>	<b>156</b>	<b>276</b>	<b>527</b>
<b>NON-RESIDENTIAL</b>				
Farm	\$8,364,000	9	13	59
Vacant Land	\$4,203,627	23	25	161
Other(I.C.&I.)	\$775,000	2	12	57
<b>Total</b>	<b>\$13,342,627</b>	<b>34</b>	<b>50</b>	<b>277</b>
<b>GRAND TOTALS</b>	<b>\$83,490,684</b>	<b>190</b>	<b>326</b>	<b>804</b>

<b>Number of Residential Units Sold According To Price Category:</b>							
Under 30,000	0	30,000 - 39,999	0	40,000 - 49,999	0	50,000 - 59,999	0
60,000 - 69,999	1	70,000 - 79,999	0	80,000 - 89,999	0	90,000 - 99,999	0
100,000 - 119,999	1	120,000 - 149,999	7	150,000 - 249,999	50	250,000 - 349,999	74
350,000 - 499,999	80	500,000 +	60				

**Southern Georgian Bay Association of REALTORS® - WESTERN REGION**

**MLS ® Statistic Report By Entry Date**

[AUGUST 2017 ]

	2017	2016	2015	%INC/DEC [ 2016 - 2017 ]
Total # of Listings [Month]	326	309	347	6%
Total # of Listings YTD	2660	3022	3240	-12%
Total # of Expired Listings [Month]	58	78	113	-26%
Total # of Expired Listings YTD	357	680	1038	-47%
Total # of Sales [Month]	190	302	210	-37%
Total # of Sales YTD	1752	1943	1602	-10%
Total Sales Dollar Volume [Month]	\$83,490,684	\$118,940,759	\$75,768,165	-30%
Total Sales Dollar Volume YTD	\$796,346,727	\$717,126,769	\$545,256,798	11%
	2017	2016	2015	TOTAL
Total # of Closed Sales [Month]	268	323	237	828
Total # of Closed Sales YTD	1696	1697	1446	4839
Total Dollar Volume of Closing Sales YTD	\$746,978,252	\$612,341,850	\$480,055,168	\$1,839,375,270
Total # Sales Pending	55	0	0	55
Total Dollar Volume of Sales Pending	\$0	\$0	\$0	\$0
Number of Active Listings in the MLS ® System At time of Report Creation. (click Number for Current Detailed Report)	<del>1362</del>			

NUMBER OF UNITS SOLD BY PRICE	2017		2016	
	MONTH	YEAR	MONTH	YEAR
Under 50,000	2	16	2	24
50,000 - 99,999	4	57	11	62
100,000 - 149,999	8	68	27	123
150,000 - 199,999	11	113	21	168
200,000 - 249,999	17	146	37	247
250,000 - 299,999	18	166	41	290
300,000 - 349,999	23	168	30	237
350,000 - 399,999	32	217	36	200
400,000 - 499,999	24	293	41	244
500,000 - 599,999	16	153	18	130
600,000 - 699,999	9	121	10	83
700,000 - 799,999	8	70	5	37
800,000 - 899,999	3	43	7	33
900,000 - 999,999	6	30	2	21
1,000,000 - 1,499,999	7	58	10	25
1,500,000 - 1,749,999	1	12	1	7
1,750,000 - 1,999,999	0	8	1	2
2,000,000 - 2,499,999	1	6	1	6
2,500,000 - 2,999,999	0	5	0	3
3,000,000 +	0	2	1	1

Southern Georgian Bay Association of REALTORS® Real Estate Board

MLS ® Statistic Report By Entry Date

Residential(single family) Activity by Area

[AUGUST 2017 ]

Area	2017								2016							
	Listings		Sales		Sales/Listings Ratio		Average Sale Price		Listings		Sales		Sales/Listings Ratio		Average Sale Price	
	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	Month	YTD	Month	YTD	Month	YTD	Month	12 Month
CL	21	160	8	112	38%	70%	\$505,138	\$554,153	32	217	17	149	53%	69%	\$620,782	\$464,436
CO	41	336	32	229	78%	68%	\$476,153	\$502,994	40	353	45	275	113%	78%	\$446,631	\$417,399
ES	0	9	0	8	%	89%	\$	\$464,389	1	9	1	7	100%	78%	\$325,000	\$400,838
GB	0	22	2	11	%	50%	\$704,500	\$413,425	3	30	2	7	67%	23%	\$367,000	\$276,222
GRH	5	55	6	46	120%	84%	\$656,333	\$580,400	5	90	8	48	160%	53%	\$409,550	\$449,112
MI	28	266	22	220	79%	83%	\$325,087	\$316,177	28	266	38	243	136%	91%	\$263,808	\$242,644
MM	14	147	9	91	64%	62%	\$472,944	\$404,611	11	179	26	114	236%	64%	\$369,317	\$329,978
MU	1	8	1	5	100%	63%	\$1,565,000	\$763,910	1	14	1	5	100%	36%	\$1,080,000	\$699,167
OB	2	41	3	21	150%	51%	\$862,833	\$828,045	3	47	5	47	167%	100%	\$556,393	\$418,013
OR	0	7	1	4	%	57%	\$460,000	\$390,800	1	14	0	9	0%	64%	\$	\$417,453
PE	17	128	13	100	76%	78%	\$303,838	\$339,158	9	162	27	124	300%	77%	\$315,560	\$268,619
SE	0	4	0	2	%	50%	\$	\$780,620	1	5	2	6	200%	120%	\$477,500	\$430,223
SP	1	20	1	9	100%	45%	\$465,000	\$447,344	8	34	2	14	25%	41%	\$478,250	\$342,560
TA	24	169	13	106	54%	63%	\$252,877	\$290,134	29	213	21	145	72%	68%	\$340,263	\$260,745
TB	34	243	15	149	44%	61%	\$830,353	\$786,686	20	240	27	140	135%	58%	\$579,330	\$613,710
TI	34	317	32	204	94%	64%	\$400,103	\$421,140	35	347	39	228	111%	66%	\$405,329	\$356,046
WB	56	540	37	377	66%	70%	\$412,970	\$421,309	55	614	65	486	118%	79%	\$365,586	\$330,724
GBW	1	1	0	0	0%	0%	\$	\$	0	2	0	0	%	0%	\$	\$
<b>Total</b>	<b>279</b>	<b>2473</b>	<b>195</b>	<b>1694</b>	<b>70%</b>	<b>68%</b>	<b>\$455,834</b>	<b>\$456,808</b>	<b>282</b>	<b>2836</b>	<b>326</b>	<b>2047</b>	<b>116%</b>	<b>72%</b>	<b>\$402,656</b>	<b>\$363,179</b>

<b>Average Sales YTD 2017</b>	<b>\$476,993</b>	<b>Average Sales YTD 2016</b>	<b>\$372,412</b>
<b>Month: AUGUST 2017</b>		<b>Month: AUGUST 2016</b>	
<b>YTD: JANUARY 2017 - AUGUST 2017</b>		<b>YTD: JANUARY 2016- AUGUST 2016</b>	
<b>12 Month: AUGUST 2016 - AUGUST 2017</b>		<b>12 Month: AUGUST 2015 - AUGUST 2016</b>	