

Southern Georgian Bay Association of REALTORS® - WESTERN REGION
Market Summary 2017 vs 2016

<u>Summary - ALL Property Types</u>	<u>JAN 2017 YTD</u>	<u>JAN 2016 YTD</u>	<u>% +/-</u>
Listings (Units)	169	248	-31.9%
Expired Listings (Units)	84	161	-47.8%
Sales (Units)	111	105	5.7%
Sales (\$)	\$54,297,829	\$37,733,843	43.9%
Sales \$1 to \$199,999 (Units)	19	26	-26.9%
Sales \$200K to \$349,999 (Units)	32	37	-13.5%
Sales \$350K to \$499,999 (Units)	34	25	36.0%
Sales \$500K to \$799,999 (Units)	11	14	-21.4%
Sales \$800K to \$999,999 (Units)	5	1	400.0%
Sales \$1.0 Million - \$1,999,999 (Units)	6	1	500.0%
Sales \$2.0 Million - \$2,999,999 (Units)	3	1	200.0%
Sales \$3.0 Million + (Units)	1	0	
**Residential (single-family) Activity By Area	<u>JAN 2017 YTD</u>	<u>JAN 2016 YTD</u>	<u>% +/-</u>
<i>(**does not include cottage/rec properties or condominiums)</i>			
Clearview (Units)	8	5	60.0%
12 Month Average Price	\$489,336	\$359,918	36.0%
Collingwood (Units)	8	21	-61.9%
12 Month Average Price	\$452,141	\$370,946	21.9%
Grey Highlands (Units)	4	3	33.3%
12 Month Average Price	\$503,337	\$410,271	22.7%
Municipality of Meaford (Units)	1	3	-66.7%
12 Month Average Price	\$353,714	\$310,511	13.9%
The Blue Mountains (Units)	10	8	25.0%
12 Month Average Price	\$681,412	\$616,989	10.4%
Wasaga Beach (Units)	26	24	8.3%
12 Month Average Price	\$353,854	\$314,568	12.5%

NOTE: These statistics are compiled using data from the MLS® System of the
Southern Georgian Bay Association of REALTORS®

CREA MLS ® DETAILED SHEET BY ENTRY DATE

Name of Board . . . Southern Georgian Bay Association of REALTORS® - WESTERN REGION

For the Month of . . . JANUARY 2017

Province ON

Board Official _____

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
RESIDENTIAL				
Single family-home	\$19,615,400	45	58	108
Single family-other	\$10,076,129	27	38	87
Residential-other	\$10,656,900	14	28	70
Total	\$40,348,429	86	124	265
NON-RESIDENTIAL				
Farm	\$6,795,400	5	12	58
Vacant Land	\$4,149,000	15	26	213
Other(I.C.&I.)	\$3,005,000	5	7	44
Total	\$13,949,400	25	45	315
GRAND TOTALS	\$54,297,829	111	169	580

Number of Residential Units Sold According To Price Category:

Under 30,000	0	30,000 - 39,999	0	40,000 - 49,999	0	50,000 - 59,999	0
60,000 - 69,999	0	70,000 - 79,999	0	80,000 - 89,999	0	90,000 - 99,999	0
100,000 - 119,999	3	120,000 - 149,999	3	150,000 - 249,999	33	250,000 - 349,999	25
350,000 - 499,999	40	500,000 +	24				

Southern Georgian Bay Association of REALTORS® - WESTERN REGION

MLS ® Statistic Report By Entry Date

[JANUARY 2017]

	2017	2016	2015	%INC/DEC [2016 - 2017]
Total # of Listings [Month]	169	248	299	-32%
Total # of Listings YTD	169	248	299	-32%
Total # of Expired Listings [Month]	84	161	282	-48%
Total # of Expired Listings YTD	84	161	282	-48%
Total # of Sales [Month]	111	105	103	6%
Total # of Sales YTD	111	105	103	6%
Total Sales Dollar Volume [Month]	\$54,297,829	\$37,733,843	\$37,686,969	44%
Total Sales Dollar Volume YTD	\$54,297,829	\$37,733,843	\$37,686,969	44%
	2017	2016	2015	TOTAL
Total # of Closed Sales [Month]	153	102	90	345
Total # of Closed Sales YTD	153	102	90	345
Total Dollar Volume of Closing Sales YTD	\$61,074,397	\$32,245,000	\$27,418,198	\$120,737,595
Total # Sales Pending	55	0	0	55
Total Dollar Volume of Sales Pending	\$0	\$0	\$0	\$0
Number of Active Listings in the MLS ® System At time of Report Creation. (click Number for Current Detailed Report)	1864			

NUMBER OF UNITS SOLD BY PRICE	2017		2016	
	MONTH	YEAR	MONTH	YEAR
Under 50,000	0	0	1	1
50,000 - 99,999	6	6	3	3
100,000 - 149,999	5	5	8	8
150,000 - 199,999	8	8	14	14
200,000 - 249,999	18	18	11	11
250,000 - 299,999	5	5	15	15
300,000 - 349,999	9	9	11	11
350,000 - 399,999	14	14	10	10
400,000 - 499,999	20	20	15	15
500,000 - 599,999	8	8	4	4
600,000 - 699,999	2	2	6	6
700,000 - 799,999	1	1	4	4
800,000 - 899,999	4	4	1	1
900,000 - 999,999	1	1	0	0
1,000,000 - 1,499,999	5	5	0	0
1,500,000 - 1,749,999	1	1	1	1
1,750,000 - 1,999,999	0	0	0	0
2,000,000 - 2,499,999	1	1	1	1
2,500,000 - 2,999,999	2	2	0	0
3,000,000 +	1	1	0	0

Southern Georgian Bay Association of REALTORS® Real Estate Board

MLS® Statistic Report By Entry Date

Residential(single family) Activity by Area

[JANUARY 2017]

Area	2017								2016								
	Listings		Sales		Sales/Listings Ratio		Average Sale Price		Listings		Sales		Sales/Listings Ratio		Average Sale Price		
Area	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	
CL	12	12	8	8	67%	67%	\$479,375	\$489,336	19	19	5	5	26%	26%	\$339,954	\$359,918	
CO	14	14	8	8	57%	57%	\$813,500	\$452,141	22	22	21	21	95%	95%	\$372,721	\$370,946	
ES	3	3	0	0	0%	0%	\$	\$393,225	0	0	0	0	%	%	\$	\$335,725	
GB	2	2	0	0	0%	0%	\$	\$330,813	3	3	0	0	0%	0%	\$	\$363,444	
GRH	3	3	4	4	133%	133%	\$941,500	\$503,337	6	6	3	3	50%	50%	\$552,667	\$410,271	
MI	13	13	12	12	92%	92%	\$319,958	\$259,588	16	16	20	20	125%	125%	\$230,685	\$236,912	
MM	10	10	1	1	10%	10%	\$490,000	\$353,714	4	4	3	3	75%	75%	\$255,333	\$310,511	
MU	0	0	1	1	%	%	\$437,500	\$756,785	2	2	1	1	50%	50%	\$495,000	\$490,000	
OB	3	3	0	0	0%	0%	\$	\$451,754	3	3	3	3	100%	100%	\$336,000	\$361,799	
OR	1	1	0	0	0%	0%	\$	\$409,200	0	0	1	1	%	%	\$310,000	\$391,233	
PE	9	9	5	5	56%	56%	\$316,742	\$287,575	15	15	4	4	27%	27%	\$330,250	\$248,473	
SE	0	0	0	0	%	%	\$	\$340,111	1	1	0	0	0%	0%	\$	\$528,357	
SP	4	4	1	1	25%	25%	\$243,000	\$358,057	5	5	2	2	40%	40%	\$332,500	\$328,511	
TA	16	16	8	8	50%	50%	\$274,188	\$260,321	19	19	6	6	32%	32%	\$184,950	\$235,043	
TB	19	19	10	10	53%	53%	\$1,117,900	\$681,412	24	24	8	8	33%	33%	\$832,875	\$616,989	
TI	15	15	7	7	47%	47%	\$418,000	\$366,802	26	26	14	14	54%	54%	\$262,943	\$354,248	
WB	24	24	26	26	108%	108%	\$339,031	\$353,854	39	39	24	24	62%	62%	\$368,042	\$314,568	
GBW	0	0	0	0	%	%	\$	\$	0	0	0	0	%	%	\$	\$	
Total	148	148	91	91	61%	61%	\$503,473	\$387,923	204	204	115	115	56%	56%	\$353,483	\$342,331	
Average Sales YTD 2017								\$497,914	Average Sales YTD 2016								\$353,483
Month: JANUARY 2017									Month: JANUARY 2016								
YTD: JANUARY 2017 - JANUARY 2017									YTD: JANUARY 2016- JANUARY 2016								
12 Month: JANUARY 2016 - JANUARY 2017									12 Month: JANUARY 2015 - JANUARY 2016								