

Southern Georgian Bay Association of REALTORS® - WESTERN REGION
Market Summary 2017 vs 2016

<u>Summary - ALL Property Types</u>	<u>MAR 2017 YTD</u>	<u>MAR 2016 YTD</u>	<u>% +/-</u>
Listings (Units)	748	948	-21.1%
Expired Listings (Units)	141	282	-50.0%
Sales (Units)	560	472	18.6%
Sales (\$)	\$246,039,256	\$175,036,467	40.6%
Sales \$1 to \$199,999 (Units)	99	88	12.5%
Sales \$200K to \$349,999 (Units)	159	205	-22.4%
Sales \$350K to \$499,999 (Units)	157	102	53.9%
Sales \$500K to \$799,999 (Units)	96	52	84.6%
Sales \$800K to \$999,999 (Units)	21	12	75.0%
Sales \$1.0 Million - \$1,999,999 (Units)	23	10	130.0%
Sales \$2.0 Million - \$2,999,999 (Units)	4	3	33.3%
Sales \$3.0 Million + (Units)	1	0	

****Residential (single-family) Activity By Area**

*(**does not include cottage/rec properties or condominiums)*

	<u>MAR 2017 YTD</u>	<u>MAR 2016 YTD</u>	<u>% +/-</u>
Clearview (Units)	40	41	-2.4%
12 Month Average Price	\$519,478	\$382,135	35.9%
Collingwood (Units)	61	61	0.0%
12 Month Average Price	\$458,150	\$382,105	19.9%
Grey Highlands (Units)	12	10	20.0%
12 Month Average Price	\$517,247	\$401,792	28.7%
Municipality of Meaford (Units)	23	17	35.3%
12 Month Average Price	\$360,800	\$313,198	15.2%
The Blue Mountains (Units)	51	37	37.8%
12 Month Average Price	\$687,079	\$645,806	6.4%
Wasaga Beach (Units)	109	122	-10.7%
12 Month Average Price	\$367,517	\$315,754	16.4%

NOTE: These statistics are compiled using data from the MLS® System of the
 Southern Georgian Bay Association of REALTORS®

CREA MLS ® DETAILED SHEET BY ENTRY DATE

Name of Board . . . Southern Georgian Bay Association of REALTORS® - WESTERN REGION

For the Month of . . . MARCH 2017

ProvinceON

Board Official _____

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
RESIDENTIAL				
Single family-home	\$53,477,746	114	147	130
Single family-other	\$17,422,165	60	86	101
Residential-other	\$19,849,900	31	27	58
Total	\$90,749,811	205	260	289
NON-RESIDENTIAL				
Farm	\$6,095,000	8	20	56
Vacant Land	\$13,239,415	56	46	175
Other(I.C.&I.)	\$6,355,000	6	15	52
Total	\$25,689,415	70	81	283
GRAND TOTALS	\$116,439,226	275	341	572

Number of Residential Units Sold According To Price Category:

Under 30,000	0	30,000 - 39,999	0	40,000 - 49,999	0	50,000 - 59,999	0
60,000 - 69,999	0	70,000 - 79,999	1	80,000 - 89,999	0	90,000 - 99,999	2
100,000 - 119,999	4	120,000 - 149,999	5	150,000 - 249,999	52	250,000 - 349,999	69
350,000 - 499,999	97	500,000 +	68				

Southern Georgian Bay Association of REALTORS® - WESTERN REGION

MLS ® Statistic Report By Entry Date

[MARCH 2017]

	2017	2016	2015	%INC/DEC [2016 - 2017]
Total # of Listings [Month]	341	426	423	-20%
Total # of Listings YTD	748	948	1039	-21%
Total # of Expired Listings [Month]	38	65	105	-42%
Total # of Expired Listings YTD	141	282	489	-50%
Total # of Sales [Month]	275	186	188	48%
Total # of Sales YTD	560	472	417	19%
Total Sales Dollar Volume [Month]	\$116,439,226	\$69,633,824	\$63,855,678	67%
Total Sales Dollar Volume YTD	\$246,039,256	\$175,036,467	\$145,265,955	41%
	2017	2016	2015	TOTAL
Total # of Closed Sales [Month]	170	142	132	444
Total # of Closed Sales YTD	402	327	295	1024
Total Dollar Volume of Closing Sales YTD	\$152,801,598	\$109,660,841	\$97,555,729	\$360,018,168
Total # Sales Pending	66	0	0	66
Total Dollar Volume of Sales Pending	\$0	\$0	\$0	\$0
Number of Active Listings in the MLS ® System At time of Report Creation. (click Number for Current Detailed Report)	1005			

NUMBER OF UNITS SOLD BY PRICE	2017		2016	
	MONTH	YEAR	MONTH	YEAR
Under 50,000	0	2	0	5
50,000 - 99,999	9	21	2	8
100,000 - 149,999	12	24	17	28
150,000 - 199,999	30	52	16	47
200,000 - 249,999	22	56	27	60
250,000 - 299,999	25	48	29	78
300,000 - 349,999	33	55	23	67
350,000 - 399,999	34	72	25	51
400,000 - 499,999	41	85	16	51
500,000 - 599,999	25	48	14	25
600,000 - 699,999	17	30	4	16
700,000 - 799,999	7	18	3	11
800,000 - 899,999	5	12	3	6
900,000 - 999,999	4	9	2	6
1,000,000 - 1,499,999	6	16	1	7
1,500,000 - 1,749,999	1	3	1	2
1,750,000 - 1,999,999	3	4	1	1
2,000,000 - 2,499,999	0	1	1	2
2,500,000 - 2,999,999	1	3	1	1
3,000,000 +	0	1	0	0

Southern Georgian Bay Association of REALTORS® Real Estate Board

MLS ® Statistic Report By Entry Date

Residential(single family) Activity by Area

[MARCH 2017]

Area	2017								2016								
	Listings		Sales		Sales/Listings Ratio		Average Sale Price		Listings		Sales		Sales/Listings Ratio		Average Sale Price		
	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	
CL	19	40	15	40	79%	100%	\$653,400	\$519,478	29	71	21	41	72%	58%	\$449,476	\$382,135	
CO	41	81	36	61	88%	75%	\$455,132	\$458,150	39	92	18	61	46%	66%	\$458,277	\$382,105	
ES	2	7	2	4	100%	57%	\$457,500	\$372,218	1	1	0	1	0%	100%	\$	\$441,433	
GB	6	10	2	2	33%	20%	\$199,750	\$325,618	5	11	0	1	0%	9%	\$	\$297,556	
GRH	4	9	4	12	100%	133%	\$481,750	\$517,247	11	21	4	10	36%	48%	\$302,500	\$401,792	
MI	26	52	15	50	58%	96%	\$360,420	\$268,913	25	55	26	70	104%	127%	\$233,187	\$232,921	
MM	17	41	12	23	71%	56%	\$345,333	\$360,800	38	53	10	17	26%	32%	\$332,000	\$313,198	
MU	1	1	0	2	0%	200%	\$	\$699,535	1	4	0	2	0%	50%	\$	\$550,000	
OB	5	8	3	4	60%	50%	\$693,333	\$496,879	3	14	4	12	133%	86%	\$328,753	\$349,393	
OR	0	1	0	1	%	100%	\$	\$425,800	1	3	0	1	0%	33%	\$	\$391,233	
PE	10	25	12	25	120%	100%	\$299,810	\$294,479	21	51	5	18	24%	35%	\$253,600	\$252,291	
SE	0	1	0	0	%	0%	\$	\$350,429	1	2	0	2	0%	100%	\$	\$529,000	
SP	1	5	0	2	0%	40%	\$	\$374,148	5	12	1	3	20%	25%	\$235,000	\$329,016	
TA	24	46	13	26	54%	57%	\$256,946	\$262,385	29	60	17	29	59%	48%	\$271,943	\$241,307	
TB	24	71	24	51	100%	72%	\$787,984	\$687,079	26	72	15	37	58%	51%	\$803,433	\$645,806	
TI	40	76	29	51	73%	67%	\$473,535	\$385,945	57	108	23	54	40%	50%	\$304,513	\$335,036	
WB	68	133	49	109	72%	82%	\$431,792	\$367,517	80	189	48	122	60%	65%	\$313,692	\$315,754	
GBW	0	0	0	0	%	%	\$	\$	0	0	0	0	%	%	\$	\$	
Total	288	607	216	463	75%	76%	\$471,285	\$401,643	372	819	192	481	52%	59%	\$363,721	\$344,853	
Average Sales YTD 2017								\$475,915	Average Sales YTD 2016								\$362,429
Month: MARCH 2017									Month: MARCH 2016								
YTD: JANUARY 2017 - MARCH 2017									YTD: JANUARY 2016 - MARCH 2016								
12 Month: MARCH 2016 - MARCH 2017									12 Month: MARCH 2015 - MARCH 2016								