

**Southern Georgian Bay Association of REALTORS® - WESTERN REGION
Market Summary 2016 vs 2015**

<u>Summary - ALL Property Types</u>	<u>OCT 2016 YTD</u>	<u>OCT 2015 YTD</u>	<u>% +/-</u>
Listings (Units)	3,596	3,940	-8.7%
Expired Listings (Units)	847	1,360	-37.7%
Sales (Units)	2,439	2,086	16.9%
Sales (\$)	\$905,794,825	\$703,309,693	28.8%
Sales \$1 to \$199,999 (Units)	484	476	1.7%
Sales \$200K to \$349,999 (Units)	938	912	2.9%
Sales \$350K to \$499,999 (Units)	578	406	42.4%
Sales \$500K to \$799,999 (Units)	315	209	50.7%
Sales \$800K to \$999,999 (Units)	63	45	40.0%
Sales \$1.0 Million - \$1,999,999 (Units)	49	32	53.1%
Sales \$2.0 Million - \$2,999,999 (Units)	10	6	66.7%
Sales \$3.0 Million + (Units)	2	0	0.0%

****Residential (single-family) Activity By Area**

*(**does not include cottage/rec properties or condominiums)*

	<u>OCT 2016 YTD</u>	<u>OCT 2015 YTD</u>	<u>% +/-</u>
Clearview (Units)	179	139	28.8%
12 Month Average Price	\$479,784	\$360,552	33.1%
Collingwood (Units)	330	314	5.1%
12 Month Average Price	\$428,515	\$364,547	17.5%
Essa (Units)	7	5	40.0%
12 Month Average Price	\$415,686	\$331,129	25.5%
Grey Highlands (Units)	62	50	24.0%
12 Month Average Price	\$477,174	\$422,624	12.9%
Municipality of Meaford (Units)	153	129	18.6%
12 Month Average Price	\$344,332	\$308,598	11.6%
Mulmur (Units)	6	3	100.0%
12 Month Average Price	\$688,429	\$470,000	46.5%
Springwater (Units)	20	21	-4.8%
12 Month Average Price	\$350,467	\$315,603	11.0%
The Blue Mountains (Units)	183	190	-3.7%
12 Month Average Price	\$633,426	\$603,924	4.9%
Wasaga Beach (Units)	588	500	17.6%
12 Month Average Price	\$345,862	\$312,188	10.8%

NOTE: These statistics are compiled using data from the MLS® system of the
Southern Georgian Bay Association of REALTORS®

CREA MLS ® DETAILED SHEET BY ENTRY DATE

Name of Board . . . Southern Georgian Bay Association of REALTORS® - WESTERN REGION

For the Month of . . . OCTOBER 2016

Province ON

Board Official _____

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
RESIDENTIAL				
Single family-home	\$38,198,248	103	122	196
Single family-other	\$17,835,041	63	54	106
Residential-other	\$19,567,100	39	28	95
Total	\$75,600,389	205	204	397
NON-RESIDENTIAL				
Farm	\$11,485,000	10	12	86
Vacant Land	\$7,321,500	39	55	292
Other(I.C.&I.)	\$0	0	9	69
Total	\$18,806,500	49	76	447
GRAND TOTALS	\$94,406,889	254	280	844

Number of Residential Units Sold According To Price Category:

Under 30,000	0	30,000 - 39,999	1	40,000 - 49,999	0	50,000 - 59,999	0
60,000 - 69,999	2	70,000 - 79,999	3	80,000 - 89,999	1	90,000 - 99,999	3
100,000 - 119,999	6	120,000 - 149,999	14	150,000 - 249,999	87	250,000 - 349,999	85
350,000 - 499,999	80	500,000 +	48				

Southern Georgian Bay Association of REALTORS® - WESTERN REGION

MLS ® Statistic Report By Entry Date

[OCTOBER 2016]

	2016	2015	2014	%INC/DEC [2015 - 2016]
Total # of Listings [Month]	280	301	373	-7%
Total # of Listings YTD	3596	3940	4688	-9%
Total # of Expired Listings [Month]	92	177	264	-48%
Total # of Expired Listings YTD	847	1360	1943	-38%
Total # of Sales [Month]	254	235	217	8%
Total # of Sales YTD	2439	2086	1816	17%
Total Sales Dollar Volume [Month]	\$94,406,889	\$78,033,768	\$71,421,840	21%
Total Sales Dollar Volume YTD	\$905,794,825	\$703,309,693	\$582,234,034	29%
	2016	2015	2014	TOTAL
Total # of Closed Sales [Month]	278	294	243	815
Total # of Closed Sales YTD	2268	1952	1715	5935
Total Dollar Volume of Closing Sales YTD	\$830,187,797	\$648,268,769	\$541,790,132	\$2,020,246,698
Total # Sales Pending	80	0	0	80
Total Dollar Volume of Sales Pending	\$0	\$0	\$0	\$0
Number of Active Listings in the MLS ® System At time of Report Creation. (click Number for Current Detailed Report)	1450			

NUMBER OF UNITS SOLD BY PRICE	2016		2015	
	MONTH	YEAR	MONTH	YEAR
Under 50,000	3	33	0	20
50,000 - 99,999	13	82	6	71
100,000 - 149,999	11	142	10	129
150,000 - 199,999	36	227	38	256
200,000 - 249,999	21	293	30	304
250,000 - 299,999	26	344	40	350
300,000 - 349,999	34	301	39	258
350,000 - 399,999	28	255	17	203
400,000 - 499,999	35	323	27	203
500,000 - 599,999	17	165	9	98
600,000 - 699,999	18	106	6	70
700,000 - 799,999	1	44	6	41
800,000 - 899,999	1	39	3	31
900,000 - 999,999	2	24	2	14
1,000,000 - 1,499,999	6	36	2	28
1,500,000 - 1,749,999	0	8	0	2
1,750,000 - 1,999,999	1	5	0	2
2,000,000 - 2,499,999	0	7	0	5
2,500,000 - 2,999,999	0	3	0	1
3,000,000 +	1	2	0	0

Southern Georgian Bay Association of REALTORS® Real Estate Board

MLS ® Statistic Report By Entry Date

Residential(single family) Activity by Area

[OCTOBER 2016]

Area	2016								2015								
	Listings		Sales		Sales/Listings Ratio		Average Sale Price		Listings		Sales		Sales/Listings Ratio		Average Sale Price		
Area	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	
CL	29	268	20	179	69%	67%	\$456,580	\$479,784	23	248	15	139	65%	56%	\$318,167	\$360,552	
CO	32	418	22	330	69%	79%	\$420,795	\$428,515	31	449	35	314	113%	70%	\$374,474	\$364,547	
ES	1	10	0	7	0%	70%	\$	\$415,686	0	3	0	5	%	167%	\$	\$331,129	
GB	2	35	1	12	50%	34%	\$180,000	\$316,071	4	26	0	7	0%	27%	\$	\$373,625	
GRH	9	106	8	62	89%	58%	\$686,738	\$477,174	12	122	5	50	42%	41%	\$495,800	\$422,624	
MI	23	332	24	309	104%	93%	\$259,863	\$250,532	25	372	28	218	112%	59%	\$216,458	\$236,223	
MM	15	210	20	153	133%	73%	\$328,850	\$344,332	14	252	13	129	93%	51%	\$278,471	\$308,598	
MU	0	15	0	6	%	40%	\$	\$688,429	2	10	0	3	0%	30%	\$	\$470,000	
OB	1	50	4	53	400%	106%	\$340,287	\$425,523	8	89	7	58	88%	65%	\$416,643	\$371,967	
OR	1	16	0	11	0%	69%	\$	\$417,064	1	23	1	8	100%	35%	\$429,900	\$359,089	
PE	25	203	15	156	60%	77%	\$209,193	\$264,789	14	196	15	113	107%	58%	\$216,487	\$247,146	
SE	0	9	1	8	%	89%	\$203,200	\$296,310	1	16	3	13	300%	81%	\$242,667	\$523,800	
SP	0	40	4	20	%	50%	\$361,300	\$350,467	0	30	2	21	%	70%	\$318,500	\$315,603	
TA	15	245	17	184	113%	75%	\$228,716	\$252,547	18	252	13	161	72%	64%	\$292,532	\$237,758	
TB	30	309	24	183	80%	59%	\$562,467	\$633,426	28	374	28	190	100%	51%	\$508,082	\$603,924	
TI	23	402	30	290	130%	72%	\$405,340	\$357,254	30	457	20	214	67%	47%	\$391,815	\$351,153	
WB	36	697	42	588	117%	84%	\$410,114	\$345,862	51	825	56	500	110%	61%	\$325,273	\$312,188	
GBW	0	3	0	0	%	0%	\$	\$	0	5	0	0	%	0%	\$	\$	
Total	242	3368	232	2551	96%	76%	\$387,054	\$369,969	262	3749	241	2143	92%	57%	\$340,575	\$341,505	
Average Sales YTD 2016								\$374,882	Average Sales YTD 2015								\$345,526
Month:OCTOBER 2016									Month: OCTOBER 2015								
YTD: JANUARY 2016 - OCTOBER 2016									YTD: JANUARY 2015- OCTOBER 2015								
12 Month: OCTOBER 2015 - OCTOBER 2016									12 Month: OCTOBER 2014 - OCTOBER 2015								